



Role of Consultants in Preserving Insecticidal Technology

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Agenda/ Content

- Integrated technology pipeline
- Threats
- Successes and failures
- Consultant role

BioScience – our growth strategy





An integrated approach to crop protection



Integrated Crop Platforms – focusing on our customer's needs



Cotton: A complete offering for customers & more value per seed bag sold

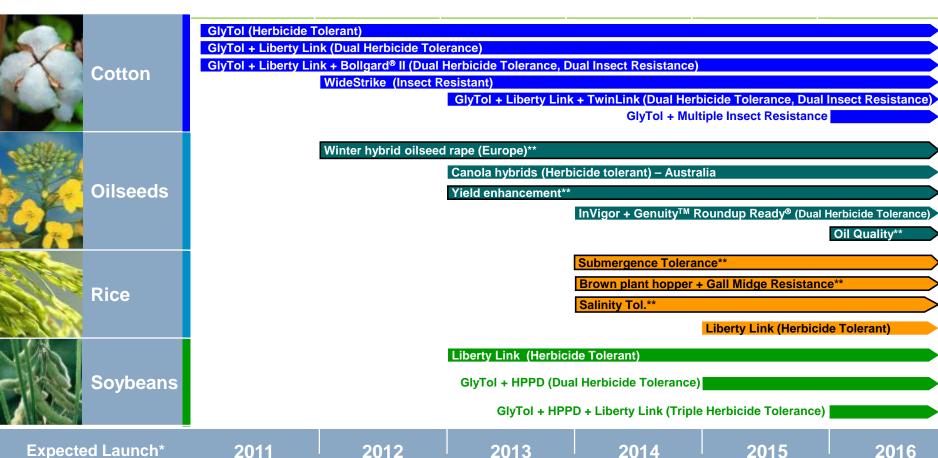


Shifting the focus to integrated cotton products and solutions



A Strong Trait Pipeline

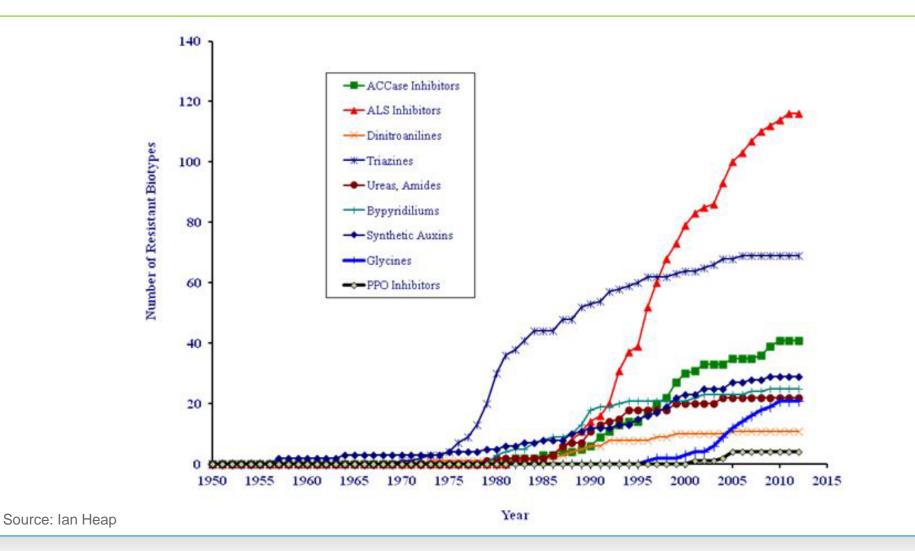




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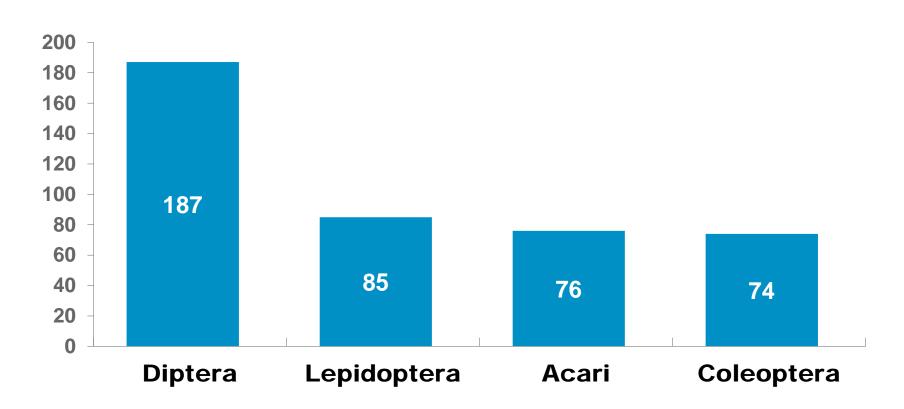


Resistant Weed Species





Resistant Arthropod Species

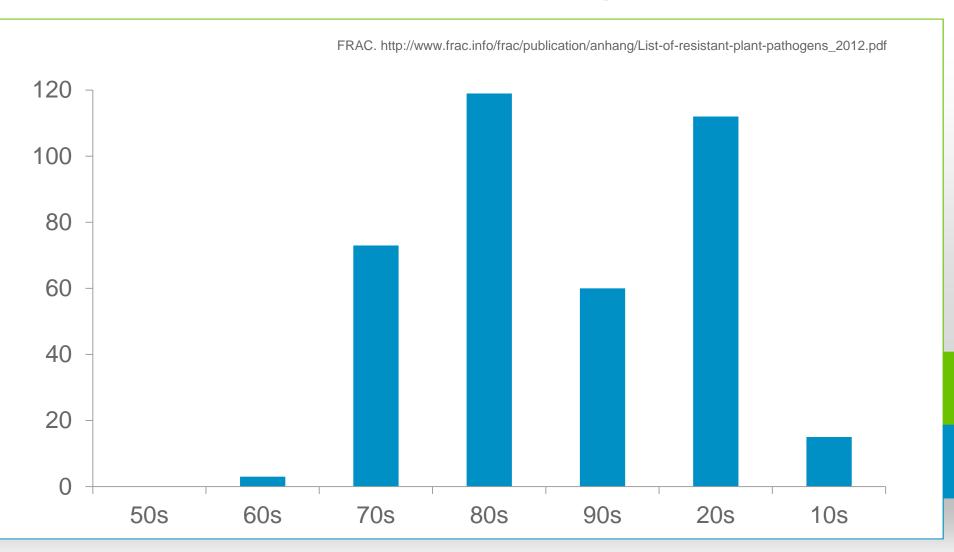


Whalon, M, et al. 2008 Analysis of Global Pesticide Resistance

553 Arthropod Species are resistant, 306 agriculturally important



Resistant Plant Disease Species





Tarnished plant bug

Constant battle

- Multiple MOA resistance
 - OP's
 - Pyrethroids
 - Cyclodienes
 - Carbamates



Global Bt Crops Resistance Picture



| ï | ant |
|----------|-----|
| <u>e</u> | eva |
| ΙĪ | Rel |

No evidence of field relevance

| Cry1Ab maize in South Africa | Busseola fusca |
|--------------------------------|--------------------------------|
| Cry1F maize in Puerto Rico | Spodoptera frugiperda |
| Cry1Ac cotton in Gujarat India | Pectinophora gossypiella |
| Cry3Bb1 corn in Iowa | Diabrotica virgifera virgifera |
| Cry1Ab maize in USA | Ostrinia nubilalis |
| | Diatraea grandiosella |
| Cry1Ac cotton in USA | Heliothis virescens |
| | Helicoverpa zea |
| | Pectinophora gossypiella |
| Cry1Ac cotton in China | Helicoverpa armigera |
| | Pectinophora gossypiella |
| Cry1Ac cotton in Australia | Helicoverpa armigera |
| | Helicoverpa punctigera |
| Cry2Ab cotton in Australia | Helicoverpa armigera |
| | Helicoverpa punctigera |
| | |



Lessons from 17 Years of Bt Crop Use....

- High dose/refuge strategy can effectively delay resistance
- Pyramids of toxins reduce resistance risk/refuge size
- Functionally monophagous pests present the greatest challenges



Lessons learned (cont.)

- Polyphagous pests must be managed at the agroecosystem level in intensive agricultural systems
- Small and very large farms pose the greatest challenges with compliance with IRM and refuge requirements
- Resistance must be defined in the both the laboratory and the field



Lessons learned (cont.)

- Objective of IRM is to delay resistance, not prevent it
- Sustainable Bt crops = IPM + IRM + research pipeline

The high dose/refuge strategy can effectively delay resistance



Example: Pink bollworm in Southwestern USA

- Monophagous pest
- High resistance risk
- Very high Bt cotton deployment rates
- Major gene/intensive resistance isolated in 1997
- 70-80% compliance with planting of 5%/20% refuges
- Intensive monitoring: bioassays and molecular

The high dose/refuge strategy can effectively delay resistance



....if refuges are adequate.

Cases of field-relevant resistance

| Cry1Ab maize in South Africa | Busseola fusca |
|--------------------------------|--------------------------|
| Cry1F maize in Puerto Rico | Spodoptera frugiperda |
| Cry1Ac cotton in Gujarat India | Pectinophora gossypiella |

✓ All cases with low/no compliance with refuge requirements





Gujarat, India. Pink bollworm emergency hole on single-gene (Cry1Ac) cotton



EPA Requirements for TwinLink

BCS must

Monitor resistance, including:

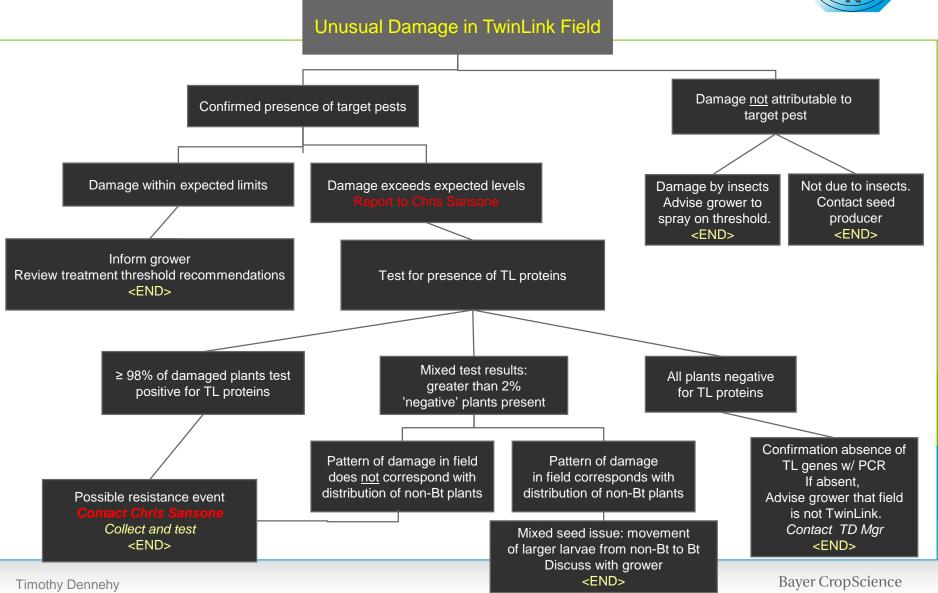
- Surveying and testing insects for potential resistance
- collection of information from growers about events that may indicate resistance.

If a substantiated resistance incident occurs, Bayer CropScience must report this to EPA, do follow-up investigations and submit and execute a plan to remediate the problem.

Responding to Unusual Insect Damage in TwinLink Cotton

Responsibilities and Reporting Expectations





Responding to Unusual Insect Damage in TwinLink Cotton

Responsibilities and Reporting Expectations



Unusual Damage in TwinLink Field

Confirmed presence of target pests

Damage <u>not</u> attributable to target pest

Damage within expected limits

Damage exceeds expected levels

Report to Chris Sansone

Damage by insects
Advise grower to
spray on threshold.
<END>

Not due to insects.

Contact seed

producer

<END>





- System or strategy
- Utilizes all methods of pest suppression
- Tactics used are compatible
- Maintain pests below economically damaging level
 - Should be environmentally sound

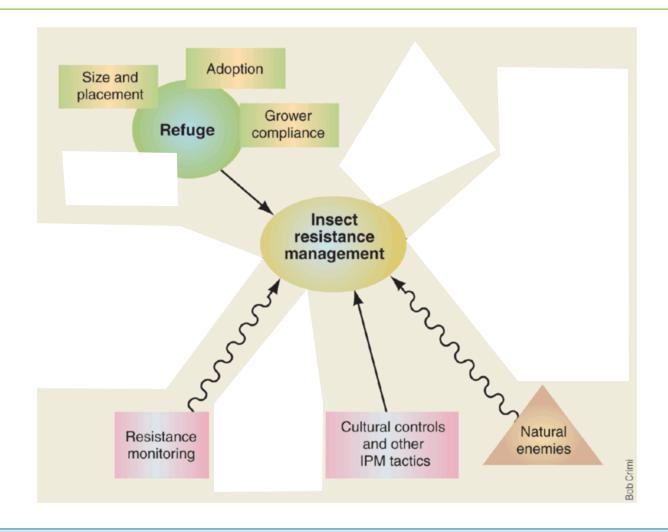


Consultant Role with Insecticides



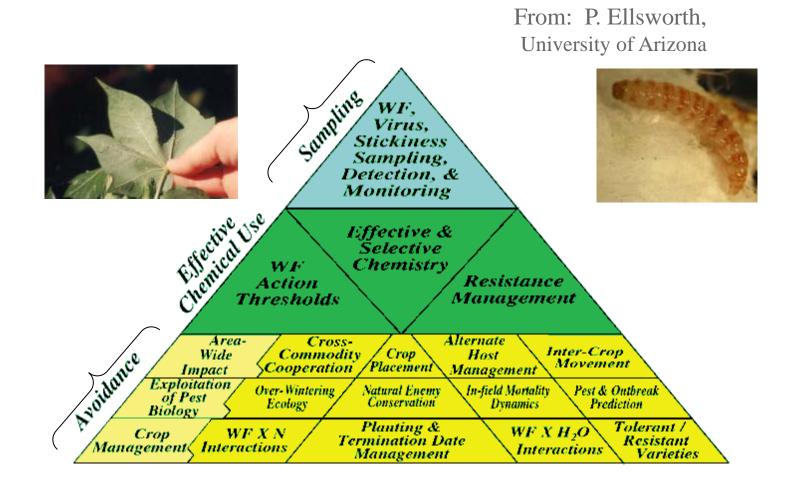
Consultant Role with Insecticidal Proteins





Consultant Role with IPM









LET'S GET THINGS DONE AND ... PROPEL FARMING'S FUTURE

- Stay up to date
- Understand the broader issues
- Educate your 'clients'
 - ✓ Producers, universities, industry



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