Economics of Cotton Fertility Management

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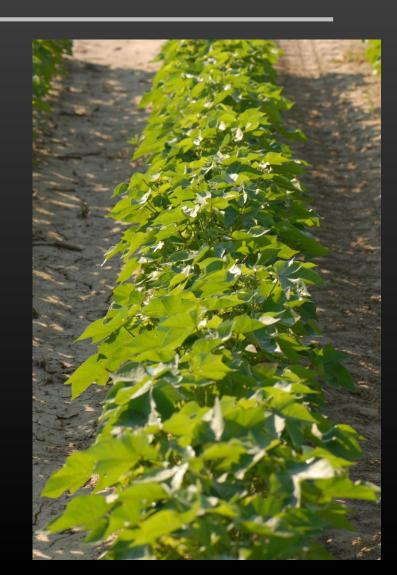




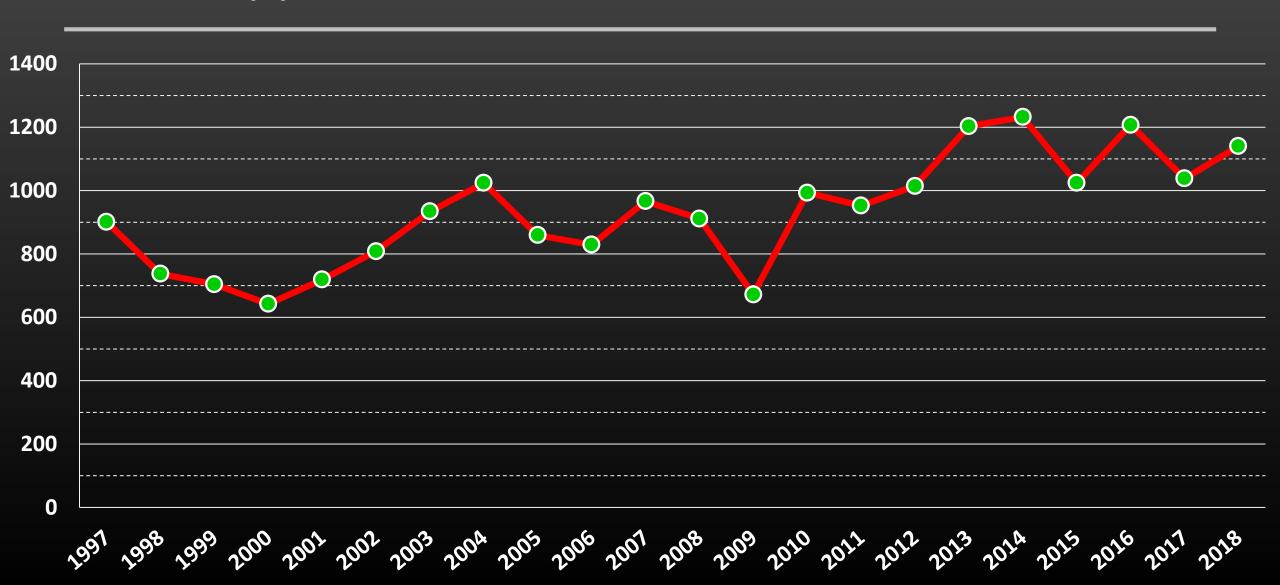


2019 Expectations

- 2018 yields: 1,140 pounds per acre
- Acreage in 2019
 - How much cotton?
- Yield expectations
 - Very concerned
- Will be forced to maximize return on investment
 - Spend less to make more?

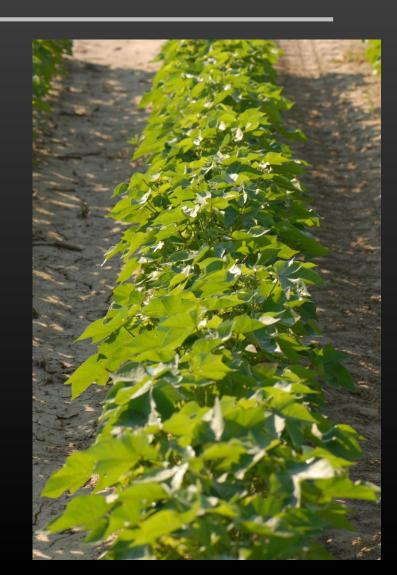


Mississippi Cotton Yields

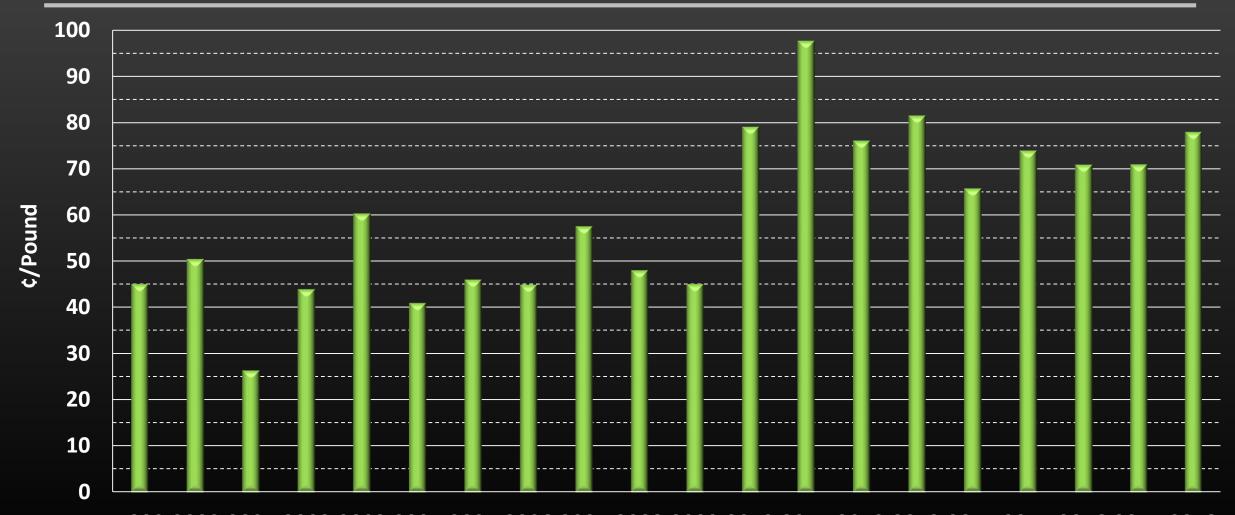


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Cotton Price



1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018

Up, Up, and Away.....

Cotton price is up – relatively speaking

Yields are better than ever

- Expenses are higher than ever
 - Equipment
 - Land
 - Crop protection
 - How much money is spent when the planter goes through the field?



Investing in Fertilizer and Lime

• Nitrogen:

 Many downstream effects from over/under application

Potassium

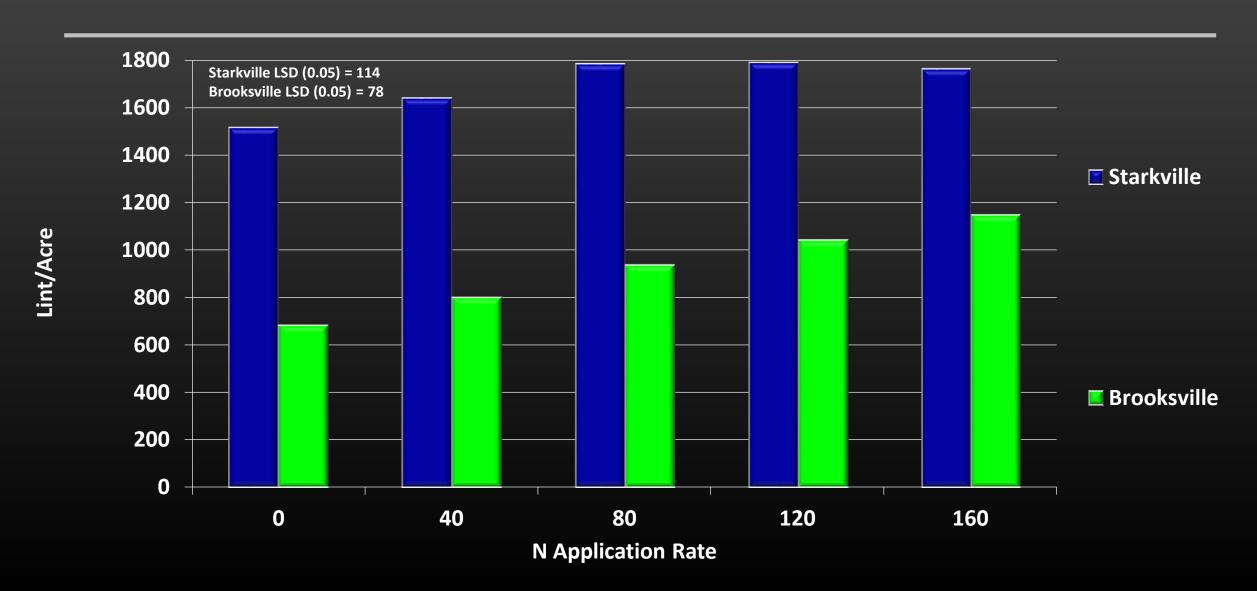
• 2nd only to nitrogen in terms of importance

• Lime

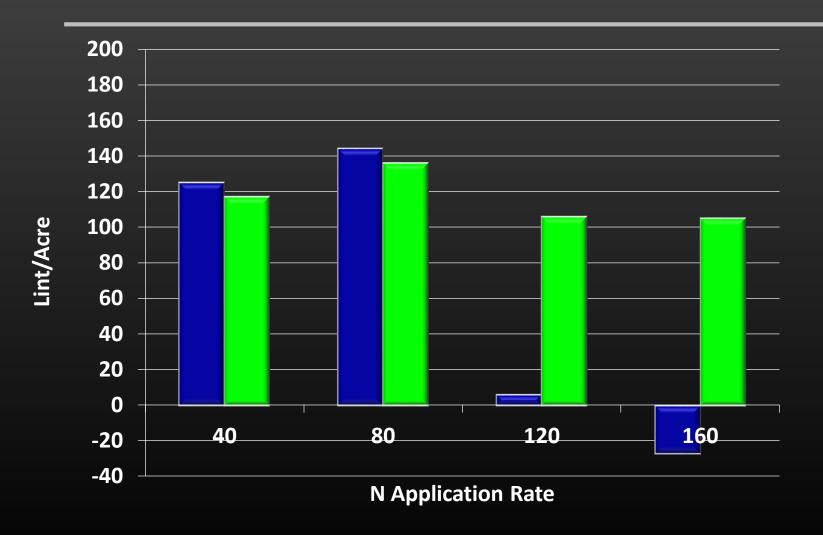
Tends to be forgotten until root problems arise



Cotton Yield with Various N Fertilizer Rates



Economic Returns with Various N Fertilizer Rates



Increasing from 0 to 40 lbs N:

Starkville: +\$70.00 Brooksville: +\$64.40

Increasing from 40 lb to 80 lb N:

Starkville: +\$83.30 Brooksville: +\$77.70

Increasing from 80 lb to 120 lb N:

Starkville: -\$13.30 Brooksville: +56.70

Increasing from 120 lb to 160 lb N:

Starkville: -\$36.40 Brooksville: +56.00

Investing in Fertilizer and Lime

- Not uncommon to hear: "I have 140 oz of Pix on this cotton and can't stop it."
- Reduction in nitrogen application rates:
 - \$10 12 per acre on N cost alone
 - Only selected soils
 - Help on plant bugs
 - Help on PGR's
 - Help on defoliation

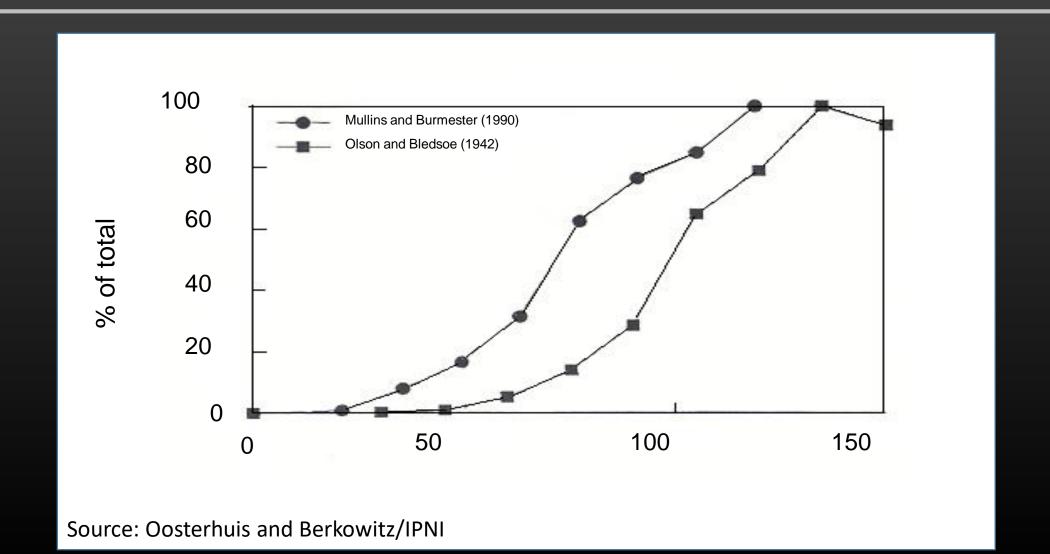
- Potassium
 - \$ 12 per acre saved on Nitrogen = 85 lbs of potash



Photo Credit: 1st 40 Days/Fruiting to Finish Manual

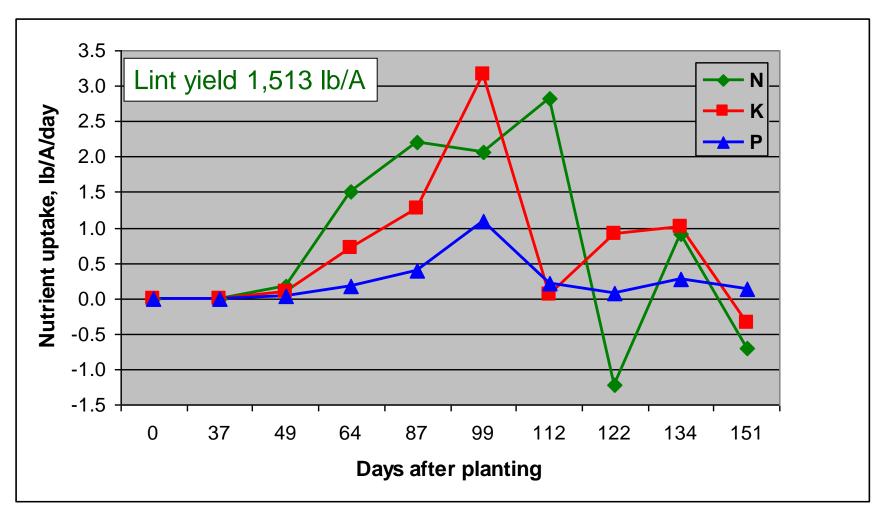


Potassium Accumulation in Cotton



Maximum Daily Uptake of K, N, and P Occurs Near Peak Blooming





Source: Schwab et al., 2000

Building Soil Test K

• Is it worth the money?

Enhance use of soil moisture

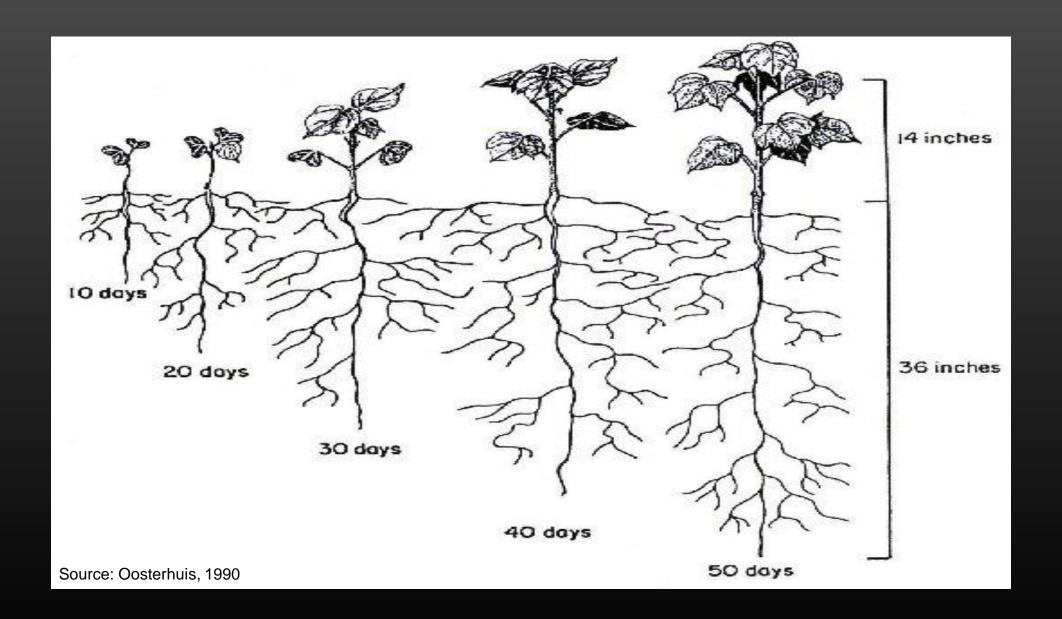
Maximize production in optimum years

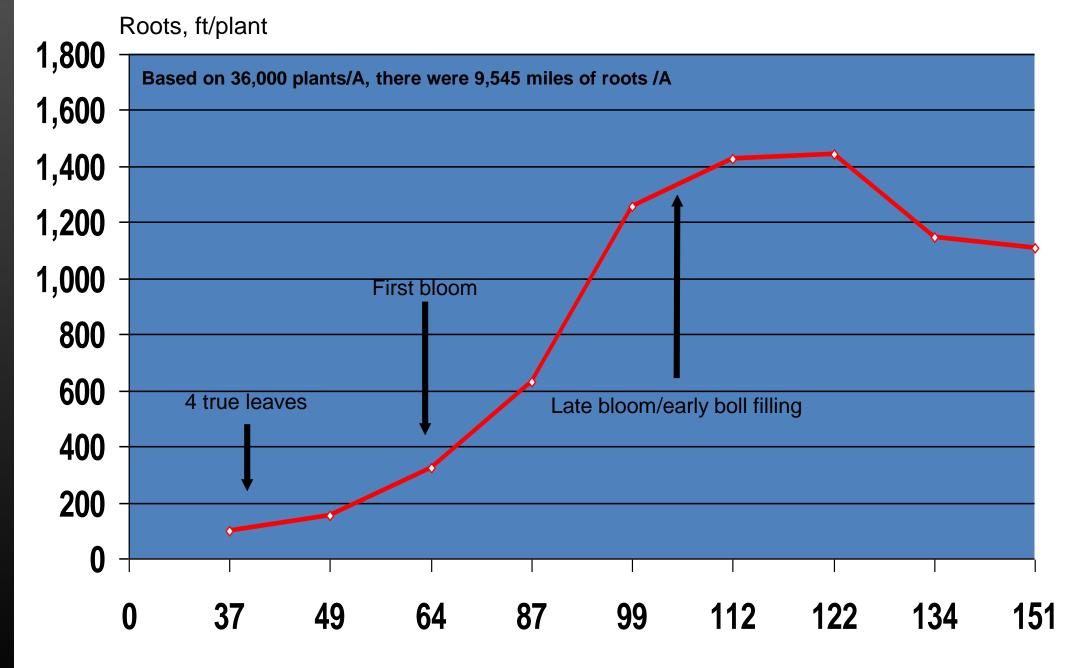
Weather the storm in challenging year?

Building Soil Test K

- 1000 lb cotton removes:
 - ~31 lbs K₂O in seed and lint
 - ~72 lbs K₂O in stalks, leaves, and burs
- Will likely take 8 16 lbs of Potash above how much is removed to build soil test levels 2 – 3 lbs on soil test

Potassium fertilizer is an investment that you can't afford not to make









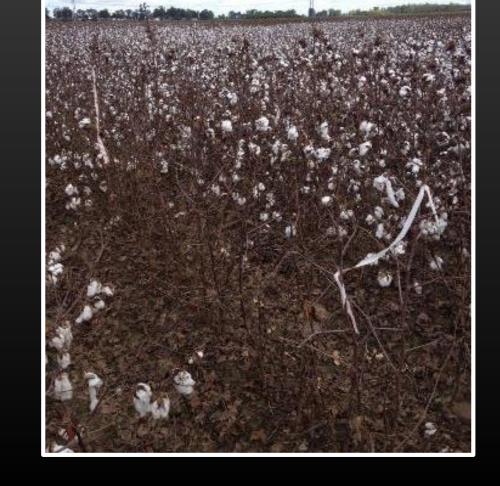
Farming Is An Investment – Invest Wisely

- Extra money at planting
 - Seed treatments
 - In-furrows
- Re-plant decisions?
- Fertilizer/Lime
 - ~60 lbs to pay for a ton of lime
- Irrigation management
- Harvest aids



Closing Thoughts

- Big crops big expense
- Don't win the yield game win the money game
- Don't spend money frivolously
- Given current situation spend money where you know it will return on investment



Willingness to adapt

Thank You

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